



METALS ASSET MANAGEMENT, LLC



Metals Asset Management is an advisory firm focused on creating value to manufacturers' scrap management programs. Our unique approach improves efficiencies in scrap processing – in many cases by selling your valuable scrap metal stream directly to a steel mill or consumer for revenue improvement. In addition, our methodology for weights and measures includes controls that reflect transparency of accurate, unbiased calculations, also gaining you higher financial returns. We will manage and improve your scrap processes – increasing profits.

CALL: 630.734.8550

OR VISIT:

metalsassetmanagement.com

TO LEARN MORE!

Scrap Management Solutions — increasing **PROFITS**



Scrap Categorization

- Create definitions and common terminology for each scrap category
- Determine categories for each facility



Material Segregation

- Determine best method of handling and sorting on site to maximize value
- Develop training and support materials



Material Handling Equipment Utilization

- Evaluate current equipment usage by scrap category
- Optimize material collection methods to increase weight efficiencies and improve material flow
- 5S Lean Concepts - Labeling of equipment for easy identification
- Process improvements and equipment



Inventory Management

- Install processes to track scrap accumulation as it is staged for shipment
- Assess security protocols at generating facility and throughout the value stream



Logistics

- Relationships with independent, licensed and bonded trucking companies



Weights and Measures

- Evaluate current weight and measure practices
- Implement controls at generating facility



Pricing Strategy and Negotiation

- Analyze current pricing, volume and markets
- Develop corporate pricing strategy
- Evaluate each facility regionally to determine best marketing options for selling and optimize multi-state options for national companies



Reporting and Performance Metrics

- Standardized reporting for all facilities
- Documented procedures and payment processes. Check or eft payments insure system integrity



New Process Improvements

- Safety and environmental enhancements
- Metal chip and industrial turnings processing
 - Reduce scrap storage space increasing available production space
 - Reduce transportation costs
 - Reduce labor costs